



# COLLABORATION

## Solution overview

Our Collaboration team deliver bespoke solutions that solve core internal and external communication challenges. Our team delivers mobile solutions for agile teams, updated telephony capabilities to support business growth and future-proof unified communications solutions. An efficient, flexible and business-appropriate unified communications system increases organisational productivity and reduces costs. Our specialists deliver the technology, the training and ongoing lifecycle support.

## Why Softcat for Collaboration?

We specialise in superb customer care solutions, delivering systems for long-term business success. We've built partnerships with the top vendors across the industry to provide an extensive range of business collaboration solutions and technologies.

Outstanding Partnerships	50% Growth	Award-Winning	Agile Approach	Full Lifecycle Support

## Collaboration services



### Audio Visual

An increasing demand for efficient use of meeting room space and functionality requires creative Audio Visual solutions. Under-desk sensors integrate with existing diary planners to compare room bookings with actual usage to determine best design of office space. Wireless capabilities upgrade presentation productivity and strategically placed screens provide digital signage opportunities for improved internal communication.



### Contact Centre

Working with legacy contact centres and new communication requirements, we help businesses respond dynamically using the most effective communication format for each customer. Our robust tools help measure, track and improve performance.



### Messaging

Modern messaging tools provide businesses with efficient, productive and time-saving communication solutions. We deliver solutions that enable dynamic work groups and project management inside and across organizations.



### Services

We're solution- and vendor-agnostic, which means we can tailor technology and delivery to create a seamless solution. We specialise in full lifecycle support and provide long-term solutions with an agile approach to future business evolution. Our consultants offer an informed, independent audit for businesses on a no obligation basis.



### SIP Trunking

Modern SIP trunking systems vastly improve phone system capabilities beyond traditional ISDN lines. We can virtualise systems almost entirely, creating a regional, national or global advantage without increasing costs.



### Telephony

Our Telephony specialists overcome challenges ranging from upgrading basic telephony systems to resolving the needs of a workforce rapidly adopting mobile technology. Efficiency solutions include desk-to-desk video capabilities, instant messaging and presence tools. We offer a variety of vendor solutions from market leaders with whom we've built trusted long-term partnerships.



### Video Conferencing

Effective video conferencing solutions drastically reduce travel time and lower costs. We provide cameras, screens and backend technology that enables your business to increase its efficiency for both internal and external-facing meetings.

## A selection of partners we work with


## Recent Awards

 SCANSOURCE IMAGO Cloud Partner of the Year - 2017	 CISCO EMEAR Partner of the Year - 2016	 CISCO UK and Ireland Partner of the Year - 2016
 CISCO Commercial Partner of the Year UK and Ireland - 2016	 CISCO Commercial Partner of the Year UK&I - 2016	 SMART TECHNOLOGIES Most Innovative Deployment - 2016