

LENOVO



Partner overview

Softcat's partnership with Lenovo extends over a decade, our technical competencies and real-world expertise is why we hold Platinum Partner status.

Our enviable relationship with Lenovo grants us access to Lenovo resources and as well as the ability to purchase direct, enabling us to offer better commercial value for our customers. We are one of Lenovo's preferred Education Solution Partners, supporting the education market. We're also one of only 15 Workstation Expert Partners, providing technical knowledge and recommendations in this area. As we are fully certified across all of Lenovo's product groups, Softcat simplify working with Lenovo, our expert understanding of their portfolio ensuring our customers are given quick and reliable guidance, inspiring greater confidence in using their products.

Solutions we offer



Commodity Sourcing

Softcat is able to offer a host of complementary peripherals across each of Lenovo's product groups, sourcing them quickly and competitively.



Datacentre

Lenovo's extensive datacentre portfolio covers server, storage, networking and switching. Highly flexible and supremely reliable their products integrate seamlessly with mainstream and less common technologies that organisations may have deployed in their datacentre, whilst clever Lenovo-only innovations help organisations realise more from the infrastructure they depend on.



End User Computing & Mobility

Since its origins in 1984, Lenovo has been producing only the highest quality products in this arena, and is constantly pioneering new types of device, most recently through their 2 in 1 product range.



Services

Softcat is able to offer full-term deployment services across every aspect of the Lenovo portfolio.



Recent Awards

