

# AMAZON WEB SERVICES (AWS)

## Partner overview

Amazon Web Services (AWS) is the world's most comprehensive and broadly adopted cloud platform, offering over 180 fully featured services from data centers globally. Millions of customers—including the fastest-growing start-ups, largest enterprises, and leading government agencies—trust AWS to power their infrastructure, become more agile, and to lower costs.

Softcat have partnered with AWS because of their significant market share of Public Cloud, a similar approach to customer obsession, and industry-leading innovation. Softcat's customers seek ongoing consultancy and support with the AWS offerings, and are able to demonstrate value to complex IT environments of all shapes and sizes.

## Solutions we offer



### Datacentre

IT Infrastructure is often a mix of cloud, on-premises data centres, and edge locations. Hybrid cloud architectures help organizations integrate their on-premises and cloud operations to support a broad spectrum of use cases using a common set of cloud services, tools, and APIs across on-premises and cloud environments.



### Services

Our cloud services offering provides ongoing consultancy and support with the AWS products. We are able to demonstrate our value to complex IT environments by facilitating software purchasing through AWS Marketplace, consolidated billing, AWS Managed Services, Cloud Assessment Services and Well-Architected Reviews.



### End User Computing & Mobility

AWS End User Computing (EUC) services gives you the agility to respond to the changing needs of your workforce. You can scale up or scale down on-demand, providing your users with the resources they need, all without deploying and operating infrastructure.



### Networking & Security

The AWS network has been architected to allow you to select the level of security and resiliency appropriate for your workload. To enable you to build geographically dispersed, fault-tolerant web architectures with cloud resources; AWS has implemented a world-class network infrastructure that is carefully monitored and managed.



### Software Licensing

AWS offer tools to help you use your licensed software on AWS infrastructure. You can migrate, modernise, and manage your IT infrastructure with AWS and software solutions in AWS Marketplace. AWS and AWS Marketplace Independent Software Vendor (ISV) solutions together provide infrastructure software and services to extend existing infrastructure, help lower IT costs, enhance performance and security, and scale for growth. AWS Marketplace is a digital catalogue with thousands of listings from independent software vendors that enables you to find, test, buy, and deploy software that runs on AWS.