

MANAGED PRINT SERVICES SAVE TIME, MONEY AND PAPER FOR MCLAREN CONSTRUCTION

Softcat provided HP solution with Nuance SafeCom Follow-me print software

Follow-me print reduces paper wastage and printer running costs

Managed print services offer a secure and efficient way of delivering print

McLaren Construction is part of the McLaren group of companies, providing the construction services element of their portfolio. Focused on quality of service, their core values are trust, integrity and honesty. With around 700 employees across the group and a turnover of £600m, their success centres around delivering ultimate customer satisfaction.

The Challenge

McLaren Construction's existing printer fleet had become outdated and was getting more difficult to manage. Dealing with printer issues was becoming too big a burden for their IT team, so they decided to explore managed print services, which would release the IT team to focus on projects to meet their business objectives.

The Solution

With HP as the vendor, Softcat delivered a new printer fleet across all McLaren Construction's UK offices, starting with a discovery workshop to understand the current position. With a project plan in place, an initial trial was carried out in the London office. This allowed Softcat and McLaren to adjust and tailor the delivery plan and managed print service before rolling it out to the remaining UK offices. Nuance SafeCom Follow-me print software was used on the new printer fleet to provide users with a more secure way to print.

The Benefits

The new managed print service has reduced paper wastage, benefiting the environment and also providing McLaren with a significant cost saving. It is predicted that savings in printer running costs will reach £500,000 by 2024. Follow-me print also gives users a secure way to print, only printing those documents that are released by the person who sent them and allows users to print to any network printer across the organisation. This reduces the number of printers required.

Why Softcat?

An existing trusted and reliable partner for McLaren, Softcat were a clear choice for additional solutions. Softcat provided a strong proposal for their managed print requirements, with the Digital Workspace team outlining a clear vision for the solution. McLaren are now exploring Device as a Service, building on the new relationship with the Digital Workspace team, to provide further efficiencies and savings.

Highlights

- Delivered managed print service, saving £500,000 over five years
- London trial enabled successful roll-out across the country
- Strong partnership with Digital Workspace team led to additional solutions

Video Case Study



Click the video to view, or visit [case-studies/managed-print-services-save-time,-money-and-paper-for-mclaren-construction/#video](#)