

FINANCIAL SOLUTIONS



Overview

Softcat Financial Solutions put in place flexible payment plans to help you spread the cost of your technology purchases. We have longstanding relationships with many industry-leading, specialist IT finance partners who can offer competitive loan, lease and hire purchase agreements for hardware, software and professional services.

A selection of our partners



Finance cost comparison

We have the advantage of scale – we have the resource, experience and relationships with lenders so we can quickly and efficiently provide unbiased cost comparison across multiple providers, usually within the same day. We have direct access to our finance partners' portals and financial agreements so we can instantly see current deals and pass these rates on to you.

Flexible financing

We provide funding solutions on hardware, software and services. We can help you escape outdated technology by providing an agreement with residual value, meaning you could keep the equipment or upgrade to the latest technology at its expiry. You won't start payments until the project is complete and we also offer deferred payment plans to help overcome any budget constraints.



Low-rate lending

We offer interest rates as low as 0%. Vendor-subsidised lending is available through HP, Microsoft, Dell and Cisco and many more providers, allowing us to search the market to offer our most competitive payment plan based on your solution.

Access to more technology

Our team helps you find the solution you need to progress your business. We encourage you to look at finance early on in your project planning so that we can advise on how to achieve your objectives in an affordable way. We help spread the cost of multiple projects, meaning you can deploy projects, sooner, and achieve your goals, faster.



Pay-as-you-grow / consumption options

We can offer staggered payments so that once you start to realise your objectives, you can increase your payments as your organisation grows. We also offer consumption-based finance models, basing your payment plan on your usage. This means you only pay for what you use and it accounts for spikes in consumption.

Why Softcat for Financial Solutions?

Our finance team are highly experienced and will search the market to find you the best deal for your project, we are not tied to any funders so can provide an unbiased cost comparison. We will decipher your organisation's priorities before we look for a finance plan. We see our lenders as an extension of our team and our established relationships allow us access to the widest range of products. After your solution is implemented our team continues to offer advice and guidance on your billing.

LEA compliant operating leases	Global HP Inc & HPE Finance partner of the year 2015	Full lifecycle device management	Flexible payment terms	Top 5 Microsoft, HP, Cisco & Dell lending partner	UK&I HPE Financial Services Partner of the Year 2018
Cisco Capital Partner of the year 2017		Payment plans between 12 months and 5 years			