

KEEPING UP WITH CLOUD GOVERNANCE

Discover Softcat's Cloud Fundamentals Service, delivering ongoing cloud governance support, visibility and financial operations

Today, many organisations already have – or have desires to – build out their internal CloudOps/DevOps capabilities to ensure more control of their destiny. Less outsource culture. Greater empowerment. However, this laser focus on building internal capability can sometimes stifle growth.

A considerable 32% of cloud spend is being wasted and 83% of organisations struggle with cloud security – as highlighted by Flexera in their 2022 State of Cloud Report. Additionally, many organisations still overlook core capabilities such as FinOps and overall cloud governance including cost, security, reliability and sustainability.

With so much monthly change in the cloud space, an outside-in perspective is critical to maintain market visibility and awareness. And that's where our Cloud Fundamentals Service comes in.

32% of cloud spend is being wasted and only an average of 28% are using some form of multi-cloud management tooling (security, cost, governance)¹

Introducing Cloud Fundamentals

Our Cloud Fundamentals Service delivers full visibility of an organisation's cloud governance. And it's backed up by proven experience in helping our customers make significant improvements to their security, reliability and sustainability.

The service is designed to complement an organisation's internal CloudOps team, providing valuable insight into its multi-cloud use. It can help optimise and reduce the overall cost of cloud, while bringing holistic visibility of cloud governance including security, reliability and sustainability.

Cloud Fundamentals also offers regular workshops with our highly experienced cloud architects to review upcoming plans and projects; explore areas to modernise; and understand any new cloud features.

A great example of our support can be seen in our work with NHS Digital. Softcat FinOps empowers NHS Digital's drive for improved efficiency and cost control – delivered via close collaboration and support to ensure alignment with their business needs.

[Find out more here >](#)

What are the key benefits of our service?

Cloud Fundamentals offers a wide range of advantages to organisations of all sizes – with benefits spanning people, technology and commercials:

People

With Cloud Fundamentals, you can overcome skill shortages and avoid public cloud complexities by letting our team of experts provide the support required to optimise and evolve your use of cloud.

Technology

Central to our Cloud Services is our Cloud Management Platform, which is available for our customers who use Cloud Fundamentals. The platform offers full visibility of multi-cloud environments and helps customers improve their business efficiency.

Commercials

Cloud Fundamentals enables you to reduce cost. Our service consistently delivers average monthly savings of 25% against an organisation's cloud spend. And it helps avoid the cost of establishing and developing an internal FinOps team and cloud management platform.

What goes into Cloud Fundamentals?

Here are the core features that we provide for our customers' multi-cloud environment – including Microsoft Azure and AWS:



Access to the Softcat Cloud Management Platform

Providing centralised visibility of cloud governance – cost, security, sustainability and reliability.



FinOps and GreenOps

Including dashboards and online reporting - with options to extend this into proactive monthly workshops with our analysts.



Monthly cloud architect workshops

To review your plans, upcoming projects and changes in the cloud ecosystem.



Quarterly Chief Technologist workshops

To understand broader technology market changes that may be of interest to, or impact, your business.



Access to the Softcat Innovation Points programme

These points, which are unique to Softcat, can be used against additional services that support the innovation of your cloud goals. Innovation Points accrue based on monthly service spend and can be topped-up if required – we also offer a sign-on bonus.

Cloud Management Platform

Central to our Cloud Services is the Cloud Management Platform. This is available for customers who use Cloud Fundamentals and beyond.

The platform gives you full visibility of your Azure cloud and helps you improve business efficiency. Using the platform, you gain access to:

Ticketing – for incident and change management

Provisioning, orchestration and automation – of various cloud tasks

Monitoring and security – via cloud native dashboards

Commercial intelligence – to understand your cloud spend and savings

Service level management – to keep you on the right path



Innovation points

Through Softcat Cloud Fundamentals and Managed Services, customers collect Innovation Points. These points – which are unique to Softcat – can be used against additional services that support the innovation of your cloud goals. Innovation Points accrue based on your monthly service spend and can be topped-up if required – plus we have a sign on bonus.

Advisory

Workload strategy, cyber essentials, breach assessment, incident response readiness and planning

Architecture

Workload architecture

Implementation

POA deployment of new loads, cloud health and security assessment

Accelerator

Softcat AAA, Specialist partner services, data analytics, RPA

Training

Certified training

DevOps

Modernisation sprints

Our credentials

At Softcat, we're proud to be one of the UK's leading cloud solutions providers. With our Cloud Fundamentals Service, you'll be working with a team of experts that can help you achieve all the benefits of cloud, but without the management burden. It's a service that is backed by:

Microsoft Gold Partner, UK's largest Azure CSP Partner and AWS Advanced Consulting Partner.

24x7 UK resource

'Squad' approach to manage end-to-end execution with consistency

Flexible and predictable commercial model that scales with your use of cloud

The only partner re-investing your spend for your innovation

Services that bring your technology to life.

Keep up with cloud governance with Softcat's Cloud Fundamentals Service. Please contact your Softcat Account Manager or email us at cloudsales@softcat.com