

VMWARE



Partner overview

VMware is a global leader in virtualisation, cloud infrastructure and enterprise mobility solutions and services based in Palo Alto, California. Its One Cloud, Any Application, Any Device architecture unifies private, managed and public cloud into one hybrid cloud and is built on the foundation of the Software-Defined Datacentre, allowing customers to develop and deliver all applications quickly, automatically and most importantly, securely. Using a VMware-powered cloud, customers innovate faster, create better customer engagement with new mobile-cloud apps and better manage risk across their environment.

Why Softcat for VMware

Softcat plays an important role in VMware's channel ecosystem. Our rich expertise spans every VMware technology and accordingly VMware see us as instrumental in enabling customers to achieve a Software-Defined Datacentre. During our long heritage we've invested heavily in our relationship and through our specialist sales and technical teams we're capable of delivering end-to-end solutions at scale for our customers.







Leam Size

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Years in Partnership



Solutions we offer



End User Computing & Mobility

Using VMware technology organisations can enable secure application and content delivery to any device and in doing so support initiatives for a modern mobile-first approach.



Datacentre

VMware's technology has revolutionised the datacentre, helping to consolidate infrastructures, introduce new management capabilities and build better cost models. Stretching into hybrid cloud infrastructure, VMware helps customers reimagine their processes, create new levels of automation and respond faster to change than ever before.



Networking & Security

VMware NSX is a critical component in enabling the Software-Defined Datacentre. For the first time, organisations can virtualise the network layer just like they did compute and embed security inside the perimeter as part of the fabric of their cloud.

Recent Awards

