

# MICROSOFT



Silver Enterprise Mobility Management  
 Gold Windows and Devices  
 Gold Small and Midmarket Cloud Solutions  
 Gold Cloud Productivity  
 Gold Datacenter  
 Gold Cloud Platform  
 Gold Messaging

## Partner overview

Microsoft is a multinational technology company based in Washington, and is a global leader in the development of software products and revolutionary technologies. Microsoft is most widely known for the Microsoft Office Suite, Windows Operating Systems and Internet Explorer web browser. Its acquisition of Skype and release of Office 365 has seen its reach as a ground-breaker in the collaboration space extend enormously. Microsoft is devoted to empowering users and organisations by offering solutions and products that enhance both the efficiency and ease of our modern way of life.

## Why Softcat for Microsoft

Microsoft is in our DNA. Our commitment to our partnership with them is evident throughout everything that we do. We've been a Microsoft partner since the birth of our company in 1993, and Softcat now has more dedicated Microsoft resources than any other partner in the UK.



UK Partner Level



Team Size



Partners Since



## Solutions we offer



### Datacentre

Whether you're choosing to build your datacentre on-premise, in the cloud or as a hybrid bridging the two, Microsoft provides a complete suite of solutions that help transform your data centre into a strategic asset underpinned by reliable, flexible and scalable infrastructure. Using Microsoft technology you can create a datacentre without boundaries, that unlocks limitless capacity, supports innovation and keeps your information secure.



### End User Computing & Mobility

Microsoft has always been a forerunner in the world of End User Computing & Mobility – originally through device operating systems and Office productivity, but now more recently with innovative collaboration technologies available through Office 365, powerful device management solutions and even category-creating devices like the Surface Tablet.



### Asset Management

Microsoft has developed a host of sophisticated tools that enable the inventory, management and security of both physical and software assets across your estate.

### Services

Softcat provide a range of services to help organisations provision and manage their Microsoft products within an existing infrastructure.



### Software Licensing

Microsoft is the world's largest software maker by revenue and operates numerous licensing agreements and consumption models to enable customers to use their software.



### Collaboration

Skype for Business is re-writing the rules for how we communicate and collaborate – transforming the experience across individual user devices to fully immersive office meeting rooms. Now a full Unified Communications platform the rich functionality it offers is challenging legacy solutions for telephony and collaboration.

## Recent Awards

