

NEW STORAGE AREA NETWORK INCREASES PRODUCTIVITY FOR WINN SOLICITORS

Datacentre



Networking & security



Key solution underpins the operation of the network

Veeam Backup & Replication provides reliable backups

Technical team free to now add value to the business by focusing on other objectives

Winn Solicitors are specialists in handling non-fault road traffic accidents. In operation since 2002, they are one of the country's leading claims management companies. Winn Solicitors have around 350 members of staff dealing with a range of accidents using their 'one-stop-shop' service to help with the various aspects of a claim.

The Challenge

Winn Solicitors' storage area network (SAN) was not fit for purpose. Existing infrastructure was ageing, and the setup was impacting business performance as well as demanding time from the technical IT team. They were looking for a reliable server and storage solution which would reduce the demands on the IT team. With the performance of key applications affected by their current SAN, they were prohibited from developing their infrastructure and had to move their primary servers off the SAN to increase productivity.

The Solution

A transparent pricing structure, strong vendor backing, and in-depth product knowledge were important to Winn Solicitors and their IT team. Together with Softcat engineers and project managers they were able to implement a new SAN, fitting their requirements. As part of the solution, Veeam Backup & Replication was introduced to ensure the reliable backup of systems. The team have found it to be simple to use and highly effective, with backups done quickly and with fewer failures.

The Benefits

Managed and monitored by the IT team, the benefits of the new SAN are felt across the organisation, with fast network performance helping to increase effectiveness and productivity. Winn Solicitors have found that their entire server estate and infrastructure has been vastly improved, allowing the technical team to focus on other business objectives, rather than carrying out daily checks or helping users find ways to work around the limitations of the old system. They can now look to add new business and create new servers for new applications quickly, to meet the needs of their colleagues, without any limitation of capacity or performance.

Highlights:

- Implemented a new Server and SAN infrastructure with minimum disruption
- Benefits the entire organisation
- System operates quicker and with fewer failures

Why Softcat?

Calling on an existing relationship with Softcat meant that Winn Solicitors were comfortable and familiar with the process and team involved. Building on their strong connection, Softcat brought in the right stakeholders and ensured the team were well informed throughout the entire process, completing the project on time with minimum disruption. Winn Solicitors reported that, "From day one, Softcat showed dedication and commitment to the project. We were incredibly impressed with their knowledge and enthusiasm. The communication throughout was excellent, building a great rapport with our internal stakeholders."