

Softcat

Cyber Security Services

Maximising your investments with

COMMERCIAL ASSESSMENT

Our vision is to help you build, implement and maintain an ongoing programme to reduce cyber risk in a way that's right for your business. Our Commercial Assessment Service is part of a range of services we've developed to help you succeed in an ever-changing landscape.

What is the Commercial Assessment Service?

Our Commercial Assessment Service works with your organisation to understand two key positions: firstly, where your security posture is today, and secondly the commercial efficiency of your tools.

How does it work?

Once we have this information compiled, we analyse this data to understand how the technology and services that you already purchased and deployed, are being used to increase your security posture. We do this by reporting on current and potential utilisation, as well as pragmatically looking at best practice negotiations for agreements, and vendor consolidations where appropriate. Finally, we also issue recommendations of improvement for your organisation's security posture.

KEY FACTS

- **Simple** – consultant led approach to data collection, analysis and presentation
- **Cost Saving** – average of 25% of security spend saved, whilst mitigating more risk
- **Time Effective** – focus on the tools that matter most
- **Clear** – easy to understand reporting with clear remediation priorities
- **Reassuring** – access to Softcat cyber security experts

What are the benefits?



Less Risk, Less Cost

Combining our tried and trusted security controls assessments with our experience in delivering solutions for our customers, we can ensure customers are getting the most out of the security infrastructure in operation, both through best practice deployment and optimum utilisation, through consolidating agreements and purchasing at strategically advantageous times. Mitigating more risk, for less.



Bespoke Recommendations

Whether you're a team of 50, or a team of 2, our recommendations are tailored to the speed of your organisation. Our industry experts help you understand the pros and cons of consolidating, the benefits of system integration, and the administrative impact to ensure you make an informed holistic decision.



Promoting Strategic Relationships

With over 25 years of working with technology vendors through traditional resale, our service benefits from this experience enabling you to maximise the return on investment within technologies by sponsoring, promoting and enabling strategic relationships between customer, reseller and vendor.



Increased Technology Utilisation

Through our expert understanding of the security market, we review the technologies you have deployed, including the various licencing structures, and identify opportunities to better utilise this. We make sure you get the most from your investments.



Less Administrative Overhead

Through consolidating, optimising and developing strategic relationships with vendors and service providers, we reduce unnecessary administrative time spent going through distributed dashboards and lack of integration, freeing up time for your teams to do what they do best, without compromising on visibility and alerting.

WHY SOFTCAT

- Consultant-supported assessment – simply supply the relevant data, and Softcat does all the heavy lifting
- Tried and trusted process – experienced methodology
- Measured against best practice – ensure you're fully secure
- Transforms siloed infrastructure into an interoperable ecosystem
- Demonstrated return on investment

