

LONG TAIL ASSESSMENT

Providing you with visibility of applications in use along with categorisation, usage information and support details such as end of life/support dates. Helping you make cost savings and consolidate your existing applications.

HOW DOES THE SERVICE WORK?

We arrange an initial scoping call with one of our Customer Success Advisors, who provides a statement of works document clearly defining the process of the assessment.

Once the data is collected, our consultant will analyse, cleanse and build the workbook, defining all your tail end software. The 'Tail End' definition is based on spend below a certain threshold. This will create an application position containing all installed applications and their defined categories. Additional information such as application usage, end of life, end of support, licensable and non-licensable applications will be included.

We produce a full report, focusing on your application position, providing observations, areas of concentration and recommended best proactive next steps.

Finally, a Softcat SAM consultant will conduct a workshop session to run through the report, interpret the data and recommend next steps.

BENEFITS TO YOU

People

Providing confidence to your SAM team around compliance and licensing, enabling them to identify further cost savings and manage renewals more effectively. User data gathered can also assist and drive business decisions such as managing workloads and providing visibility of Shadow IT.

Technology

Our expert technical team collaborate with many different ITAM technology vendors to ensure you obtain full discovery of your licensing position. As well as providing our own support and discovery services, our consultants use a variety of different technologies, meaning you are unlikely to have to purchase additional tooling for the review.

Commercials

Our assessment highlights opportunities for any potential cost savings and commercial risk, to help you maximise investment and plan future investment strategy.

SUITABLE FOR YOU IF...

- ✓ You need better visibility of your Shadow IT.
- ✓ You have some significant licensing spend coming up, such as renewals or having to “true-up”.
- ✓ You are planning a merger acquisition or divestiture and need to understand your licence position.
- ✓ You need a full understanding of your software estate in order to drive consolidation.
- ✓ You need to improve budgeting around your annual licensing spend.

WORKS WELL WITH

SAM Intelligence Service

We proactively manage and optimise your software estate. This provides a platform of trustworthy data including up-to-date licence positions supporting the renewal management process.

Cloud Licensing Optimisation Assessment

A Cloud Licensing Assessment that provides clarity around your licence optimisation and any opportunities. Regain control of your installed software in the public cloud.

Baseline ELP and Optimisation Assessment

Do you need assistance with renewal and true-up advice and support? Softcat can deliver a compliance report with optimisation recommendations to help reduce and budget your software spend whilst highlighting any over and under licensing positions. Also included are any future growth plans through optimisation, providing a view of customer objectives for future expansion to ensure the most cost-effective method of procurement.

WHAT'S INCLUDED

Dedicated support – We provide an aligned CSM (Customer Success Manager) for full engagement throughout the process.

Comprehensive review – We look at all in-scope software deployments and usage, where possible.

Detailed report – We produce a full report detailing a comprehensive overview of your cloud and locally installed estate, including highlighting technical overlap where duplicate applications are performing the same tasks.

Identifying accurate position – We identify unsupported/unsupportable applications as well as unused applications or out of date applications. We then rationalise those applications to an agreed application list.



SERVICES THAT BRING YOUR TECHNOLOGY TO LIFE

Contact your Softcat Account Manager today.