Softcat

SOFTCAT AND AWS YOUR SOLUTION TO CLOUD SUCCESS

The future of business lies in cloud technology, but many organisations face considerable roadblocks when planning and making the transition.

It's why **41%** of IT leaders consider resolving technical debt and modernising legacy systems as a top priority, but **80%** see a lack of specialist skills holding them back.[1]

At Softcat, we help you overcome every business challenge and achieve all your ambitions with the power of AWS.

So, what challenges can we help your organisation overcome?

TECHNICAL DEBT

Old systems, delayed refreshes, and temporary solutions that become permanent can accrue technical debt

GETTING TIME BACK

Softcat Managed Services can help you alleviate time pressures within your existing team by extending it with our cloud native practice for 24x7 PlatformOps

CLOUD WASTE

Balancing cost and sustainability to reduce cloud waste can be a challenge without specialist knowledge

OVERVIEW:
SOFTCAT SOLUTIONS AND SERVICES

At Softcat, our experts can support you throughout your AWS cloud journey. From cloud advisory services and architecture to final implementation and ongoing support, we have you covered every step of the way.

OUR END TO END ARRAY OF CLOUD SERVICES IS DEPICTED AS FOLLOWS:

CLOUD ADVISORY

We define where you are and guide you from the starting point to the destination you require

- Hybrid Cloud Strategy
- Funded Assessment e.g. AWS Well Architected Review (WAR) and Optimisation & Licencing Assessment (OLA)

CLOUD ARCHITECTURE

We architect and plan the most appropriate journey to the destination

- Cloud security & health
- Workload architecture

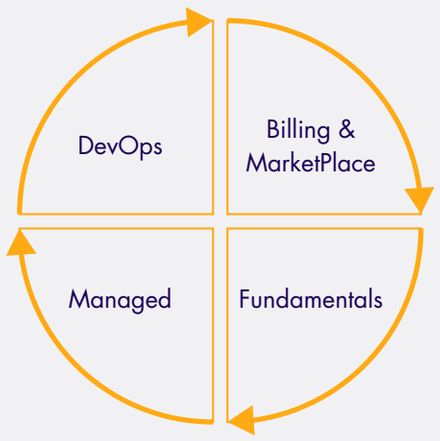
CLOUD IMPLEMENTATION

We build the destination you need and migrate you safely and efficiently

- Build
- Migration

CLOUD SUPPORT AND OPERATIONS

We look after the destination based on your specific operating model



TO NAME A FEW OF OUR SERVICES THAT SPECIFICALLY SUPPORT YOUR AWS ENVIRONMENT:

CLOUD SECURITY AND HEALTH ASSESSMENT

DISCOVER MORE

MIGRATION

DISCOVER MORE

BILLING & MARKETPLACE

DISCOVER MORE

FUNDAMENTALS

DISCOVER MORE

APP MODERNISATION

DISCOVER MORE

TO LEARN MORE ABOUT SOFTCAT'S CLOUD CAPABILITIES VISIT OUR WEBSITE

SOFTCAT CLOUD SOLUTIONS

SOFTCAT: WE'RE MORE THAN JUST A CLOUD EXPERT

WE'RE A PROVEN AWS PARTNER

aws PARTNER Advanced Tier Services

- Public Sector
- Immersion Day
- Solution Provider
- Storage Services Competency
- Public Sector Solution Provider
- Well-Architected Partner Program
- Solution Spark Public Sector Partners
- Amazon EC2 for Windows Server Delivery
- AWS Marketplace Skilled Consulting Partner

AWS ADVANCED CONSULTING PARTNER

This means we hold the internal capabilities to support our customers on a variety of project requirements

AWS MIGRATION PARTNER

Our internal technical talent pool spans Solutions Architects, DevOps Engineers and Delivery Engineers, all with experience in large AWS migrations

AWS WELL ARCHITECTED PARTNER

All Softcat Solution Architects are 'Well Architected', meaning they have the accreditations to deliver Well Architected reviews successfully

AWS PUBLIC SECTOR SOLUTION PARTNER

Softcat is a recognised AWS Public Sector Solution partner thanks to our strong understanding of UK&I Public Cloud Frameworks

UK AWS PRACTICE

CONSISTING OF HIGHLY CERTIFIED ENGINEERS, ARCHITECTS, AND SPECIALISTS

Softcat can offer flexible consumption and contract modules that enable you to consume your software in the way that best suits your business needs, inclusive of EDP and OGVA opportunities.

OUTSTANDING CLOUD OUTCOMES

COME AS STANDARD

NHS: REDUCING CLOUD WASTE

Discover how Softcat's expertise and relationship with AWS allowed the NHS to generate real-world intelligence that revealed significant cost savings and service optimisation opportunities.

READ MORE

LYRA: LOWERING TECH DEBT

Uncover how Softcat's expert support unified with an AWS-based platform lowered Lyra's costs and enhanced its donation platform, website, and social media presence.

READ MORE

THE SOFTCAT CLOUD MANAGEMENT PLATFORM

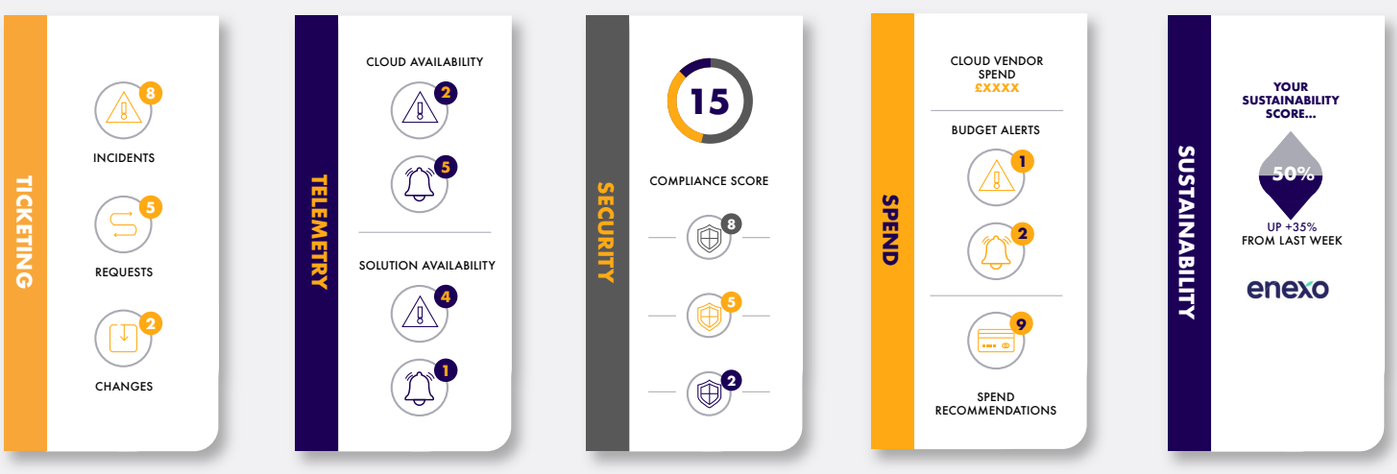
TAKE CONTROL OF YOUR PUBLIC CLOUD ENVIRONMENT

Central to our Cloud Services, we've created the Cloud Management Platform (CMP). As a single-pane-of-glass, the CMP brings complete transparency to your Public Cloud environments and gives you the power to make effective, data-driven decisions.

Crucially, unlike many other platforms, it hasn't been designed to re-invent the wheel, as many Public Cloud providers already offer rich and native access to lots of the core data which drives decision-making. Instead, the Softcat CMP centralises this cloud-native data, from multiple clouds, to ensure the relevant information is available to the right people at the right time.

What's more, it's included for all our cloud services customers, starting with our cloud fundamentals offering and provides access to:

CLOUD MANAGEMENT PLATFORM



AWS ON SUSTAINABILITY

IT'S VITAL WE UNDERSTAND THE IMPORTANCE OF SUSTAINABILITY FOR OUR CLIENTS

AWS aims to achieve:

- 100% renewable energy by 2025
- Water positive by 2030
- Net-zero carbon emissions by 2040[2]

SOFTCAT ON SUSTAINABILITY

At Softcat, it's our ambition to become 'net zero' a decade ahead of government targets. To achieve our goal, we've designed a three-prong strategic framework to ensure our sustainability efforts are effective across our business.

SOFTCAT IS THE FIRST FTSE 250 COMPANY TO ACHIEVE 5 STAR SUPPORT THE GOALS STATUS

SOFTCAT

We've embedded sustainability across our business, allowing us to support key goals and champion a more efficient, reduced-carbon industry

SUPPLY CHAIN

We work with our partners, suppliers and vendors to ensure they align with our values and are working towards a greener supply chain

SOLUTIONS

We've reviewed every Softcat solution and service to ensure all our customers can drive their own sustainability vision forward

TAKE THE FIRST STEP TOWARDS YOUR CLOUD TRANSFORMATION

No matter your cloud ambitions, the expert knowledge of Softcat and the adaptable power of AWS can make them a reality. From initial consultation through to final deployment, we're here to support you every step of the way.

TO BEGIN YOUR CLOUD JOURNEY, CONTACT:

AWS@SOFTCAT.COM

Softcat

1. https://info.flexera.com/CM-REPORT-State-of-the-Cloud
2. https://sustainability.aboutamazon.com/environment/the-cloud?energyType=true

aws PARTNER