CLOUD PLATFORM SERVICE

Softcat

Optimises and manages AWS and Microsoft Azure spending, providing upfront cost-efficiency, guidance on cloud and software spend and centralises procurement.

HOW DOES THE SERVICE WORK?

Public Cloud environments often grow sporadically, starting with credit card procurement, leading to poor governance. They are often operated like traditional IT platforms, sized for multi-year growth without considering cost-saving options like savings plans and reservations. The on-demand nature often results in complex monthly bills and contributes to 32% of wasted cloud spend, as reported by Flexera in their 2022 State of Cloud Report.

The service provides support for AWS and Microsoft Azure.

As the largest Microsoft Azure CSP Partner and one of the largest AWS resell partners in the UK, Softcat's Cloud Platform Service leverages our extensive experience in commercial and procurement management. We ensure favourable terms and conditions, upfront cost efficiency, and guidance on both direct Cloud spend and centralising software spend through the Marketplace.

BENEFITS TO YOU

People

Removes the overhead and burden of managing complex cloud commercial and support arrangements into a single Softcat function.

Platforms

Centralises your experience of managing the procurement and platform support of multiple clouds. Provides support for multi-cloud, AWS, and Microsoft Azure.

Commercial

Centralises your cloud billing, procurement and platform support. Provides (via optional services) recommendations to optimise your cloud spend.

SUITABLE FOR YOU IF...

✓ You are looking for centralised control of your multi-cloud spend.

✓ You want to optimise costs and receive consolidated monthly invoices.

✓ You would benefit from additional reporting and analysis of your cloud spend.

✓ You would like recommendations on how your software spend can be centralised with your cloud spend through a Marketplace.

✓ You no longer want to pay for your cloud spend on a credit card.

WORKS WELL WITH

Public Cloud Security & Health Assessment (AWS & Azure)

Available for AWS and Azure. Technical consultants armed with industry-leading tools work to uncover hidden areas of risk and understand your pain points. We evaluate your environment to identify potential improvements and then focus on how to resolve them.

Cloud Fundamentals

Delivers full visibility of your cloud governance, complementing your internal CloudOps team. Offers insights to enhance security, reliability, sustainability, and optimise costs, with regular workshops to review plans and explore modernisation options.

Managed Azure Service

Work with a team of experts that can help you achieve all the benefits of Azure without the management burden. We provide round-the-clock availability, advanced technical support and secure management of your cloud resources.

WHAT'S INCLUDED

24/7 service desk – For centralised cloud billing and reactive technical support for Microsoft Azure.

Consolidated billing and control – Get access to consolidated monthly billing of AWS and Microsoft Azure.

Marketplace procurement – Recommendations on how to centralise software spend to receive discounts and achieve faster software procurement.

Reporting and analysis – Detailed reporting and analysis on areas where you can improve cost optimisation and governance.

SERVICES THAT BRING YOUR TECHNOLOGY TO LIFE

Contact your Softcat Account Manager today.