

# POST-ELECTION: A STRATEGIC GUIDE

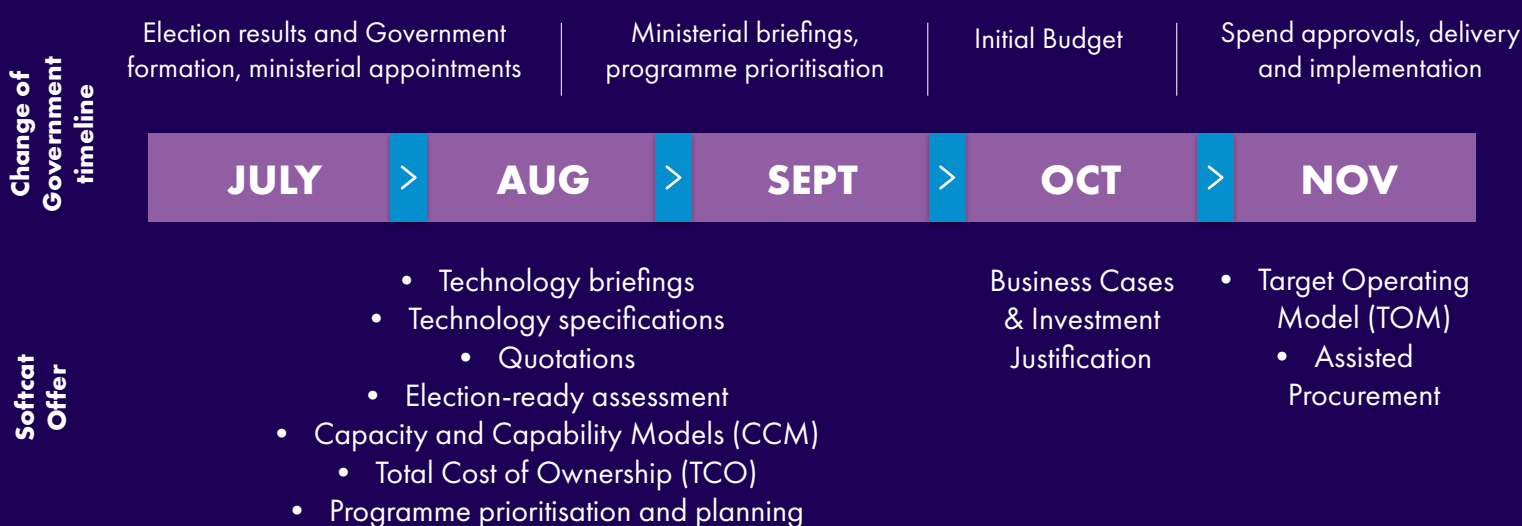


## SUPPORTING YOUR ORGANISATION POST-ELECTION: SOFTCAT'S STRATEGIC APPROACH

The pre-election period, typically six weeks before elections, ensures government neutrality by halting new policies, publicity campaigns, public consultations, major procurement decisions, and politically sensitive service changes. However, routine spending, essential services, and legal obligations continue unaffected.

Post-election, Softcat can provide strategic planning to navigate new policies and funding changes, assisting with streamlined procurement, advancing paused digital initiatives, and ensuring seamless service delivery and compliance. We're here to support your organisation through post-election transitions and challenges.

### THE POST-ELECTION TIMELINES



### OUR VALUE-ADDED OFFER: THE BREAKDOWN

#### Technology briefings and quotations

- Draft detailed specifications and obtain competitive quotes for informed decisions.

#### Advisory assessment services

- Election ready: Ensure smooth transitions with expert readiness assessments.
- Optimise CCM and TOM, and understanding TCO.

#### Business cases and investment justifications

- Develop strong justifications to secure essential funding and approvals.

#### Developing digital and AI strategies

- Create forward-thinking strategies to leverage digital and AI innovations.

#### Transformational programme planning

- Design and implement comprehensive plans for impactful transformation.
- Programme Prioritisation Assessment to evaluate and prioritise programmes, including resourcing needs.



## OUR PRIORITIES, FOR YOU

#### NAVIGATING COMPLEXITY AND CHANGE



Elections bring shifts in priorities and policies, presenting both challenges and opportunities.

These changes can pave the way for innovative projects and partnerships. We are forward-thinking and adaptable, so are committed to supporting you and your organisation through these transitions.

#### ADDRESSING TECH DEBT AND INFRASTRUCTURE



Sustainability and infrastructure are critical discussion points with our clients. We can help tackle outdated systems and promote investing in robust infrastructure, focusing on future-proof and long-term solutions that sustain growth and enhance service delivery.

#### SUPPORTING TECHNOLOGY RATIONALISATION



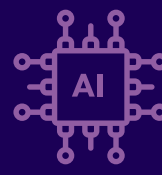
Softcat optimises and enhances existing technology investments. We help clients evaluate and rationalise their technology portfolio, maximising current assets and identifying areas for strategic upgrades.

#### LEVERAGING TECHNOLOGY FOR INNOVATION



Technological advancements drive an organisation's progress and are crucial for success and evolution. New tools and innovations can address emerging challenges and we offer the latest technologies, enabling organisations to adopt them at scale effectively.

#### PROMOTING AI AWARENESS FOR SUBSTANTIAL SAVINGS



AI can save the organisations money and resources. In the public sector alone, it is estimated that AI can save £40 billion annually and personalise citizen services. We know AI's transformative potential; delivering cost savings and improved services while understanding any financial pressures.

#### CLIENT INTERACTIONS: EMPHASISING THE 'WHY'



We focus on benefits and transformational goal; shifting from product-centric to benefit-centric discussions. We explain how our solutions align with your mission and organisational goals.

## CONTACT US

To learn more about how Softcat can assist your organisation with pre and post-election strategies, contact:

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