# ORACLE AUDIT SUPPORT

Supporting you through Oracle-led audits, ensuring you clearly understand your licensing estate and are in a position of strength for negotiations.

## HOW DOES THE SERVICE WORK?

Our best practice approach ensures you are supported by Softcat and have control of the audit process.

It starts with a kick-off call to define the audit scope and set the approach and suitable timelines, followed by an entitlement review to examine proof of ownership that can be counted towards the audit process.

We then conduct an inventory review to analyse installed and utilised products in scope and baseline position to present the initial gap analysis and identify commercial risk findings.

A license optimisation is done to address risks through the application of license efficiencies, stakeholder engagement and potential infrastructure changes.

We also provide a full commercial risk breakdown, advice on Oracle negotiations, and ongoing support throughout the audit process.

## BENEFITS TO YOU

### People

We can give your team confidence in your current compliance and help you identify any risk areas.

Our experienced consultants will assist your team in mitigating areas of risk and shortfalls to help protect you from monetary losses and company reputation damage.

### Technology

Our expert technical team can work with many different ITAM technology vendors to ensure you obtain full discovery of your estate for our consultants to complete the analysis.

As well as providing our own support and discovery services, our consultants can utilise various technologies, meaning you will unlikely have to purchase additional tooling for the review.

### Commercials

We provide a report highlighting opportunities for right-sizing, cost savings and maximising investment. Negotiation assistance is also provided where applicable.

We provide a complete view of any commercial risk from Oracle engagement that allows you to fully understand your commercial position and plan accordingly, as well as gain visibility into any savings that may be possible.

# SUITABLE FOR YOU IF...

✓ You have been approached by Oracle for an audit review.

✓ You need help reading and understanding your contractual obligations with Oracle around cooperation with an audit.

✓ You want to be in a stronger position for future renewal negotiations.

✓ You need help assessing and understanding product deployments and any under or over deployment and provide steps or gain expert advice on the next steps.

✓ You need advice on expected audit outcomes and assistance in negotiations around compliance resolution.

# WORKS WELL WITH

## Cloud Licensing Optimisation Assessment

A Cloud Licensing Assessment that provides clarity around your AHUB license optimisation and any BYOL opportunities. Regain control of your installed software in the public cloud.

## SAM Intelligence Service

We proactively manage and optimise your software estate. This provides a platform of trustworthy data including up-to-date licence positions supporting the renewal management process.

## Snow Platform Service

If you choose to implement a SAM tool, why not let us take care of the required infrastructure such as backup, monitoring, hardware, updates and patches to drive and support adoption.

# WHAT'S INCLUDED

Kick-off & Discovery - We will then host a kick-off meeting to explain the process and align contacts and responsibilities.

Effective License Position - The first step our ITAM coordinator will take, is to complete an initial ELP (effective license position) and optimisation analysis. Once complete, a full report is produced detailing your compliance position and any commercial risks associated.

Negotiation & Support - Our ITAM coordinator will then provide advice and guidance throughout the whole audit process whilst you are in talks with Oracle. We will also advise you on negotiating with Oracle and providing the best possible outcome.

# SERVICES THAT BRING YOUR TECHNOLOGY TO LIFE

Contact your Softcat Account Manager today.