



Powering compliance, optimisation and streamlined processes

We helped a large energy/utilities company to benefit from achieving compliance across their Microsoft software stack by establishing more streamlined processes for a number of activities, such as software requests and vendor audit defence activities, and delivering cost savings through licence optimisation activities and estate rightsizing exercises.

Our customer came to us with several key challenges, which included a lack of licence estate visibility, no internal licensing expertise, and regular auditory requests. We began by identifying the areas within the business with limited Software Asset Management (SAM) maturity, such as policies, procedures and technology.

THE OUTCOME

As leaders in SAM, we first assessed our customer's requirements and desired outcomes before recommending Snow Licence Manager as the technology solution. We then addressed the root cause of their compliance issues and lack of efficiencies through our SAM Intelligence service – providing ongoing Snow platform management, estate visibility and licence analysis - and focused on implementing best practice processes.

Our service also bolstered the customer's internal resource by introducing our team of licensing/SAM experts. And because the customer was regularly audited by a number of vendors, we also introduced a defined audit defence programme to help them better manage this.

IN PARTNERSHIP WITH

