



# SUPPORT THAT MAKES YOU CLOUD READY

Power your migration and get expert, tailored support at every stage with FastTrack from Softcat.

Softcat

 Microsoft

## GET THE VERY BEST FROM CLOUD – AT NO ADDITIONAL COST TO YOUR SUBSCRIPTION.

Adopting Microsoft 365 can feel like a significant change. How do you transition without impacting productivity or efficiency? And once everything is in place, how do you know you are getting the most value out of the technology and maximising your investment?

FastTrack from Softcat can help you evolve your Microsoft 365 environment and support the onboarding of additional workloads.

### WHAT IS FASTTRACK?

It's a complementary programme for Softcat customers, made available with your Microsoft 365 licence (150 seats or more). The programme gives you access to advice around planning and further adoption, making it simple and straightforward for your teams.

When you choose FastTrack with your licence, you'll gain the expertise and support of a dedicated Customer Success Manager and a FastTrack engineer, so you can receive more value from your investments.

# FAST TRACK CLOUD CONFIDENCE

## BEST PRACTICE ADVICE AND SUPPORT

At no additional cost to your Microsoft 365 subscription, our internal FastTrack Engineer will provide you with remote onboarding guidance and advice on planning, deploying and adopting M365 for your IT environment.

Once you're up and running, we can help you maximise the expansive suite of Microsoft 365 technologies and provide everything you need to:



### BETTER SECURE YOUR MODERN WORK ENVIRONMENT



### EMPOWER EMPLOYEES TO THRIVE IN A HYBRID WORKING WORLD



### HELP YOUR BUSINESS ACHIEVE GREATER EFFICIENCY

FastTrack is available throughout the lifecycle of your subscription. If you feel you are not using Microsoft 365 to its full capabilities, we can help you uncover ways to maximise your investment. We can also provide guidance on Softcat specific packaged services that can support at different points of your M365 journey.



FastTrack enables you to take part in best practice onboarding workshops through Microsoft Teams. Each session is a maximum of two hours, relevant to your needs and gives you an overview of:



### FastTrack DOCUMENTATION



### SOFTWARE TOOLS



### ADMIN CONSOLES

# VALUE THAT'S BUILT IN

## COMPLEMENTARY SUPPORT TO GUIDE YOUR M365 EXPERIENCE

FastTrack gives you simple and fast access to a range of support and added value – in line with best practices so that you know you're getting the most helpful information.



**A DEDICATED FastTrack TEAM** with an aligned customer success manager and FastTrack engineer



**ACCESS TO FastTrack RESOURCES** including Office 365, Enterprise Mobility and Security, and Windows 10



**REMOTE GUIDANCE** that's bespoke to your organisation and in line with Microsoft's methods of best practice, to make sure your migration is as efficient as possible



**TRANSPARENT COSTS** and no hidden charges, as this programme is included as part of your M365 subscriptions of 150 seats or more.



**A FOCUS ON RETURN ON INVESTMENT** helping you to take M365 to its full potential

## HOW WE WORK WITH YOU:

1

You'll have an onboarding call with your dedicated Customer Success Manager

2

You'll have a technical assessment call with your dedicated FastTrack engineer, based on a Microsoft templated approach

3

You'll receive onboarding guidance for individual workloads that you can choose to implement at your own pace

## CUSTOMER ELIGIBILITY AT A GLANCE

- 150 or more subscriptions
- Subscriptions must be from one of the eligible plans from Microsoft 365, Office 365, Enterprise Mobility and Security and Windows 10/11
- Contact your AM to find out what M365 workloads are covered with your subscription



**ELIGIBILITY REQUIREMENTS**

# THE SOFTCAT DIFFERENCE

## YOUR PARTNER, AT EVERY STAGE

- In-house expertise through a consistent touchpoint
- One of only a limited number of partners in the UK that offer FastTrack
- We deliver our own Softcat driven workshops for a more tailored experience
- We offer a number of packaged services across the Microsoft 365 journey

## EXPERT, PERSONALISED GUIDANCE FOR ADOPTING MICROSOFT 365

To find out more about how we support your business with M365 capabilities, contact your **Softcat Account Manager** and they will engage a **Microsoft Specialist** or email us at [MicrosoftFastTrack@softcat.com](mailto:MicrosoftFastTrack@softcat.com)

- **Bespoke guidance on how you can best plan, adopt and deploy Microsoft 365 – specific to your company**
- **The enhanced visibility of doing it all with one partner**
- **Access to additional professional services\*, on top of FastTrack, to support your Microsoft 365 experience**

\*Packaged services are not included in the programme and are available at an additional cost