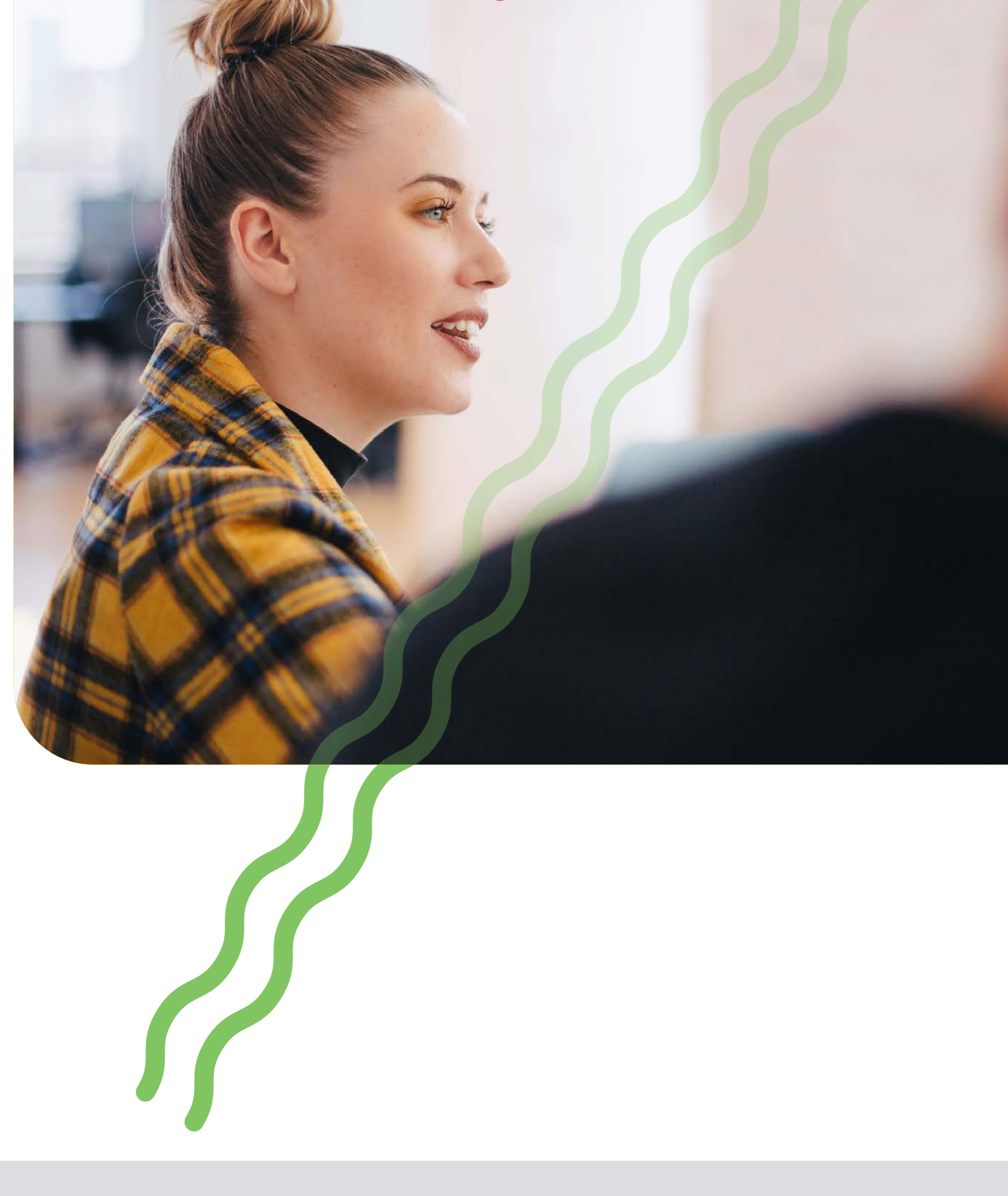
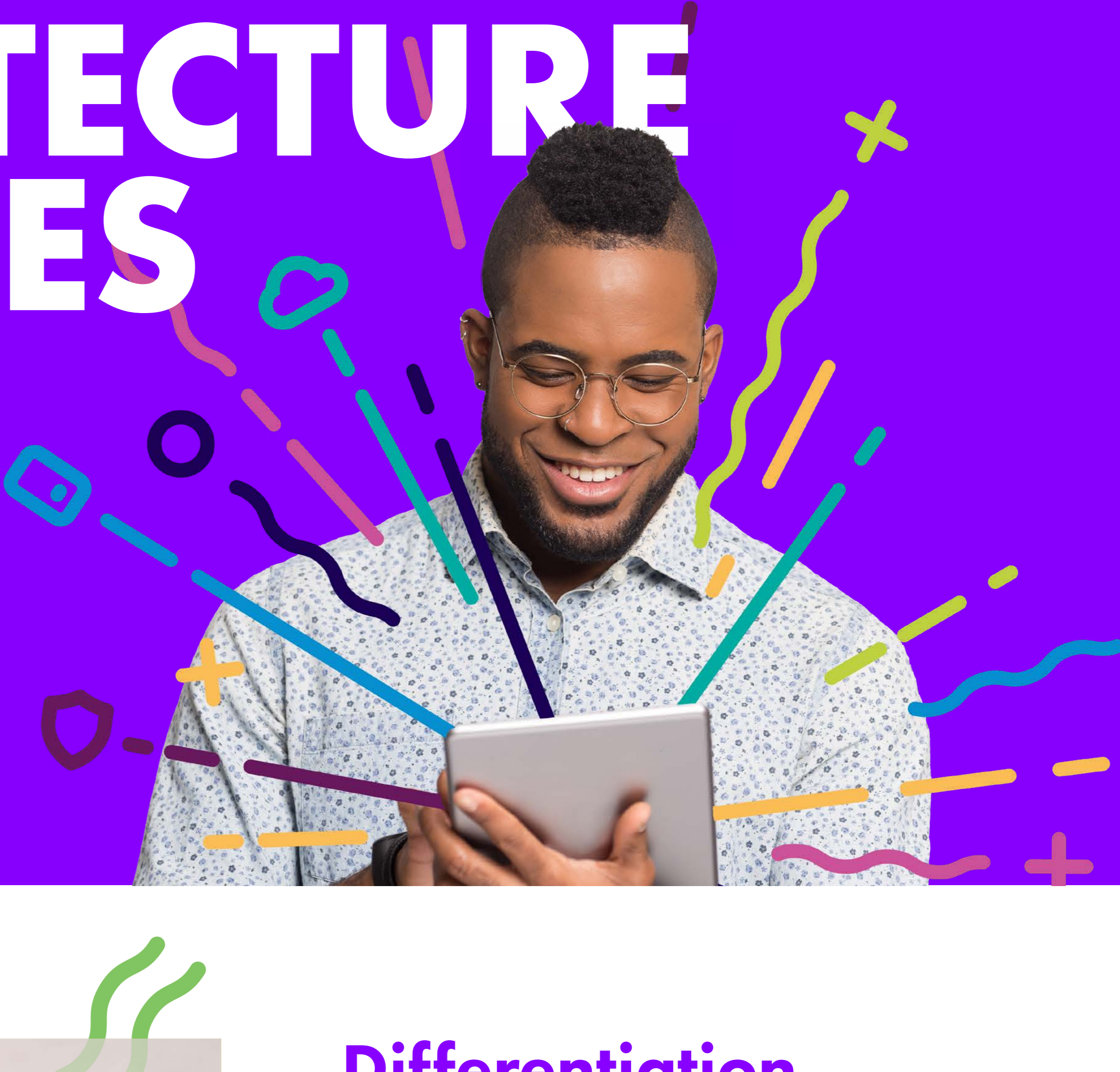


# ARCHITECTURE SERVICES

Solve your technical problems and achieve tangible outcomes



## Differentiation is difficult

Managing and designing change can be difficult, and technology transformation can be complex for businesses to adapt and respond to. Whether you're designing a digital workspace, a cloud, or a security architecture, there's a lot to consider – and it can feel like there's a long way to go before you start to realise any kind of meaningful outcomes.

You may have a certain type of technology in mind that needs building or customising to meet your requirements. Or you might have an intricate set of business goals that need factoring into a specially crafted solution. Either way, architecture is essential.

At Softcat, Architecture Services is our way of delivering the solutions you need. Our services provide the skillset, resource and experience required to achieve success.

*It's a bespoke engagement that focuses on helping you reach the right outcomes both today and tomorrow.*

## Designing and delivering the solutions you need

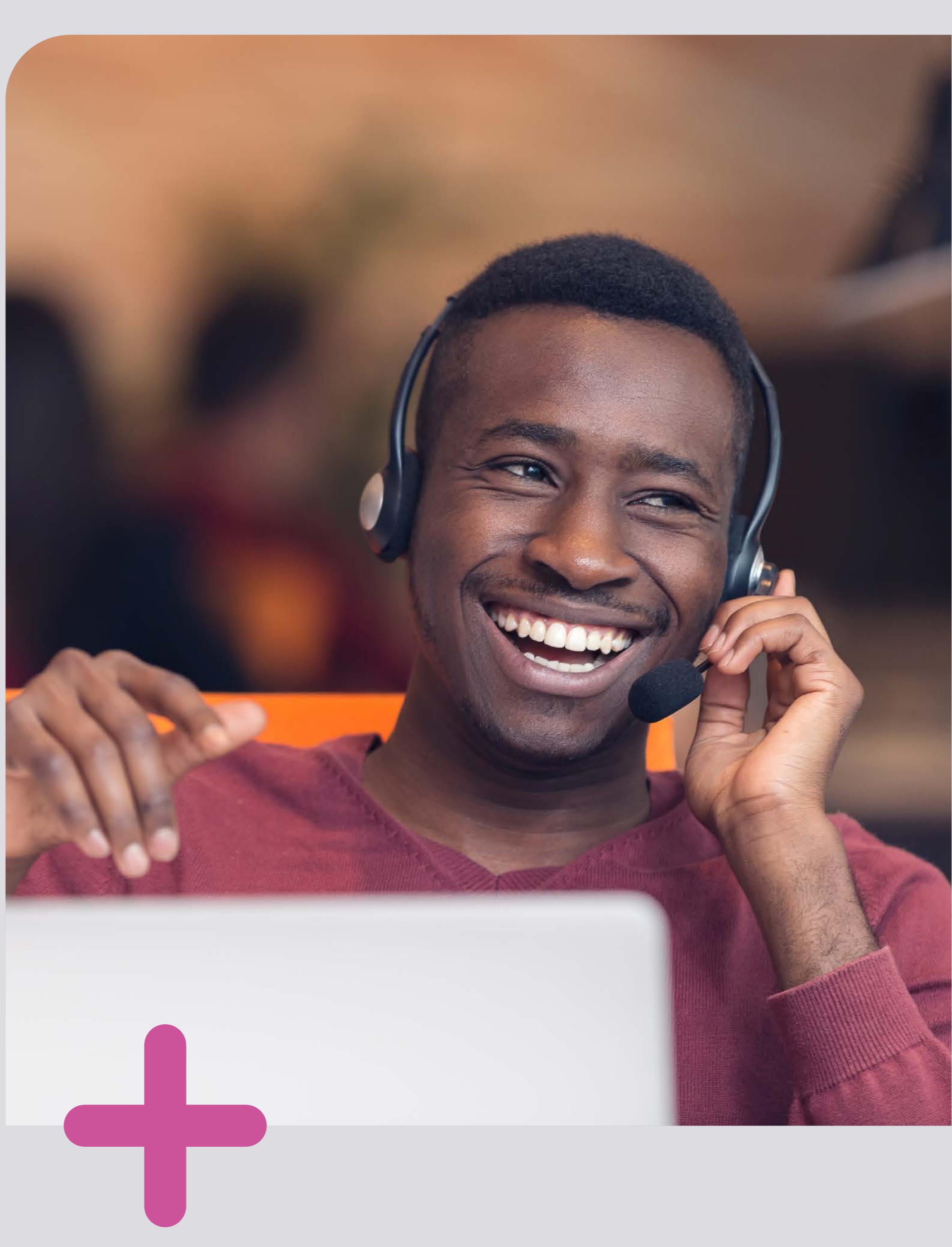
### People: Providing expert advice, to take the pain away

#### Why choose us:

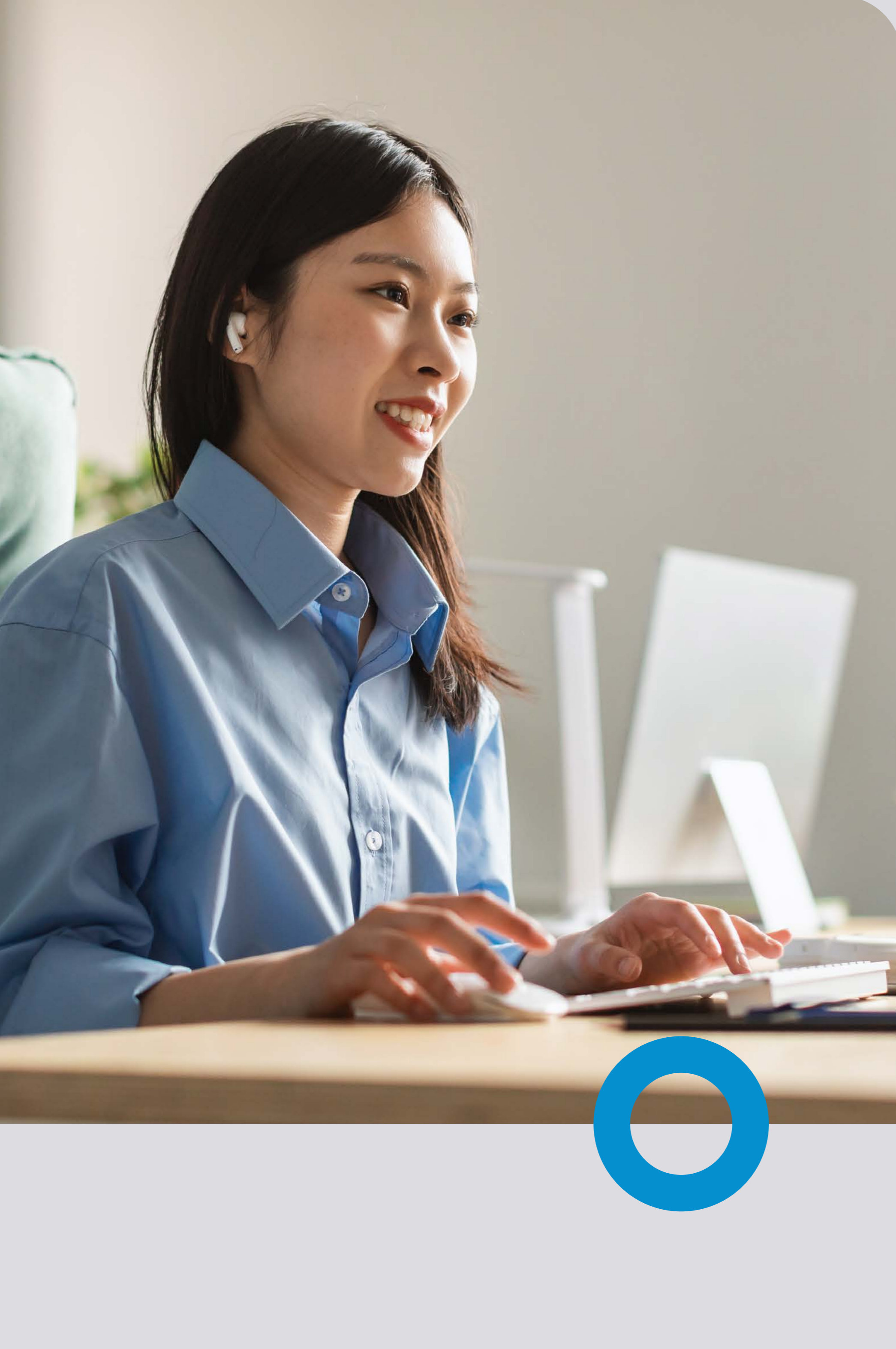
- Whether responding to end-user needs, market demands, or other factors such as support building materials lists and collating commercial quotes, we're here to help.
- Because our certified architects are aligned to multiple vendors, we can design and architect solutions that do exactly what you need them to.

#### How we deliver:

- Our Architecture Services team routinely complete training certifications for key and disruptive vendor technologies, so our solutions are always technically sound.
- Our qualifications combined with years of experience, mean your requirements are met without needing to bring technical solution-building capabilities in-house, saving you the time and cost of recruiting and retaining expensive technical experts.
- We hire and train architecture experts, so you don't have to.



## What else do our Architecture Services include?



### Technical design:

Ensuring a product first approach, with a free of charge foundational document output.

Covering Digital Workspace, Hybrid Infrastructure and Cyber Security.

Offering the services of architects and SMEs in HPE, Dell, Cisco, Nutanix, Fujitsu, Cisco Meraki, HPE Aruba, Microsoft, AWS, Microsoft Azure and more.

### Solutions design:

Taking a multi-technology approach across disciplines with a HLD output, which can be fixed price or bespoke, depending on your needs.

Covering Digital Workspace, Hybrid Infrastructure and Cyber Security.

Offering the services of solutions architects in datacentre, networking, security, cloud and EUC.

**Our architects and vendor SMEs have fulfilled over 3,000 solutions, supporting Digital Workspace, Hybrid IT, Connectivity and Cyber Security, across a multitude of industries.**

## Technology: Focusing on you and your requirements

We know the importance of finding the right technology for your business, so we spend time getting deep into your requirements. Every design process follows a staged approach to ensure our recommendations represent the best fit for your needs – not just for today, but for tomorrow and beyond.

Depending on whether you've chosen the technology you need, or if you require support to bring your vision to life, we have two design processes that focus on helping you achieve your desired business outcome.

### Technical Presales:

#### Stage 1

Our specialist team highlight the best IT options for your business, based on their experience within the vendor market.

#### Stage 2

Next, our technical presales team further assess your requirement so that any suggested technology choice delivers on your technical demands.

#### Stage 3

Whether the requirement is a like-for-like solution replacement or something significantly more complex, our technical presales team will recommend the right approach, with all installations then undertaken by our expert Implementation Services team.

### Architecture Team:

#### Stage 1

Our Architecture Services team capture your business, helping operations and technical needs for solutions, such as remote working or cloud, in an architecture methodology.

#### Stage 2

To ensure you achieve your desired outcomes, the team use best practices and experience from other customers to build the methodology.

#### Stage 3

Our design services team then work with our customers as the design authority, to drive your project to completion.



## Commercials: Working together to shape your future

By taking an agnostic view to vendor technologies, we create the best solutions for your business, helping you capture the benefits that mean most to your operations. Our focus is simplifying complexity, meeting budgets and timescales and delivering the right outcomes time after time.

To ensure that our builds are technically sound and deliver on your requirements, we complete an internal review across all our opportunities. Whether your engagement is simple or complex, we will always take the extra step to ensure we deliver on your objectives.

1

#### Step one

Peer review from a member of the design team to assess technical configuration.

2

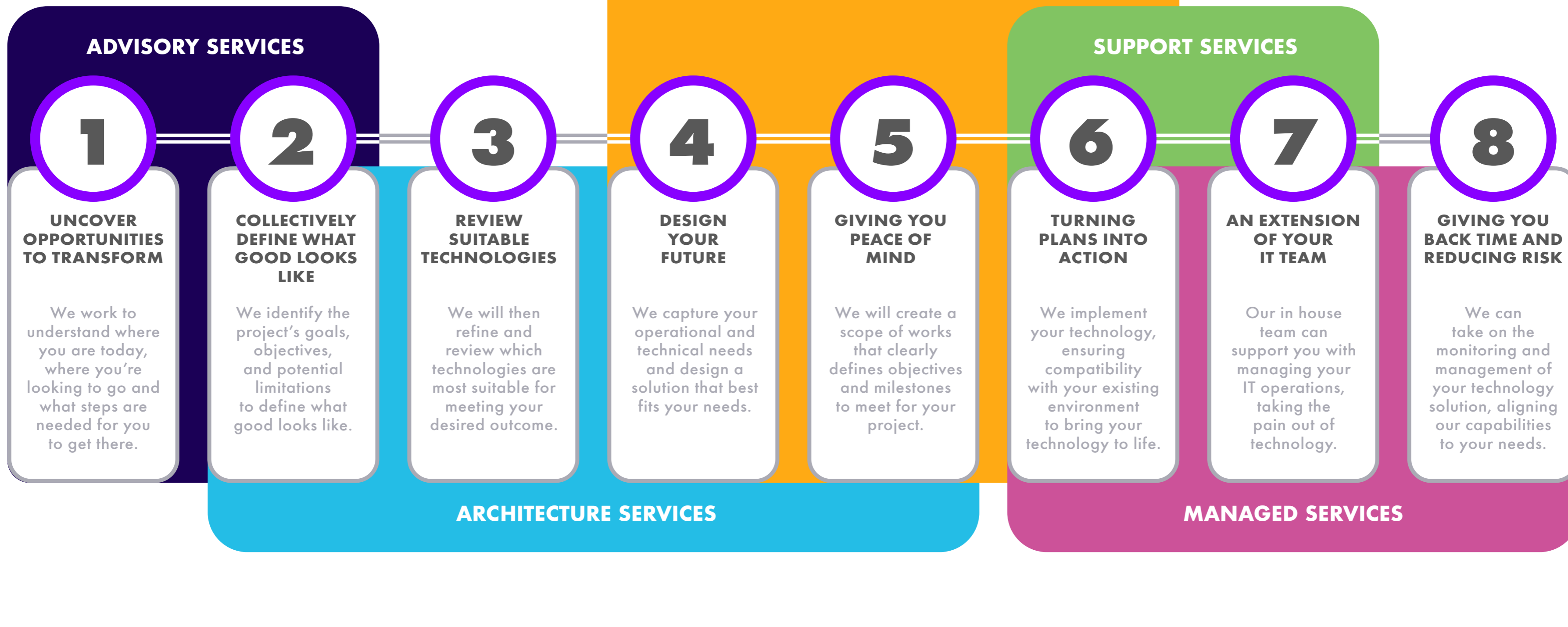
#### Step two

Design Review Board to assess the risk and responsibility of Softcat, and ensure the scope and the outcome of the design meets the customers requirements.

*By conducting internal reviews, we want our customers to be confident in our approach and assured that no uncertainty has been overlooked.*

## Our service journey - how can we help?

No matter where you are in your technology journey, we are here to support you any step of the way.



**Architecture Services that bring your technology to life.**

**Contact your Softcat Account Manager today or email us on**

**[AtYourService@softcat.com](mailto:AtYourService@softcat.com)**