

# AUDIT DEFENCE ASSESSMENT

Supporting your organisation through vendor led audits, ensuring that you have a clear understanding of your licensing estate and are in a position of strength for vendor negotiations.



## HOW DOES THE SERVICE WORK?

We start with a call to talk through the process and outline our approach and the timeline. We then undertake an entitlement review, to examine proof of ownership that can be counted towards the audit process.

A review of your inventory allows our experts to analyse all installed and utilised products in scope, before we identify a baseline position from which to present the initial gap analysis, including identification of commercial risk findings.

We carry out licence optimisation to address risks, through application of licence efficiencies, stakeholder engagement and potential infrastructure changes. We then give you a full breakdown of commercial risk and provide advice on vendor negotiations. We also include ongoing support throughout the audit process to help deal with vendor licence queries etc.

Our best practice approach ensures you are supported by Softcat and remain in control of the audit process from start to finish.

## BENEFITS TO YOU

### People

We enable your team to have confidence around your current compliance and help you identify any areas of risk. Our experienced consultants assist your team in mitigating areas of risk and large shortfalls to help protect you from monetary losses and company reputation damage.

### Technology

Our expert technical team collaborate with many different ITAM technology vendors to ensure you obtain full discovery of your licensing position. As well as providing our own support and discovery services, our consultants utilise a variety of different technologies, meaning you are unlikely to have to purchase additional tooling for the review.

### Commercials

Our Audit Defence Assessment will enable you get a full view of any commercial risk resulting from a vendor engagement. A clear view of this position will enable you to fully understand your commercial position and plan accordingly, as well as gaining visibility into any savings that may be available.

## SUITABLE FOR YOU IF...

- ✓ You have been approached by a vendor for an audit review.
- ✓ You need help to read and understand the contractual obligations you have with the vendor around cooperation with an audit.
- ✓ You want to be in a stronger position for future renewal negotiations.
- ✓ You need help to assess and understand product deployments and understand any under or over deployment and provide steps or gain expert advice on next steps.
- ✓ You need advice on expected audit outcomes and assistance in negotiations around compliance resolution.

## WORKS WELL WITH

### Cloud Licensing Optimisation Assessment

A Cloud Licensing Assessment that provides clarity around your AHUB license optimisation and any BYOL opportunities, helping you regain control of your installed software in the public cloud.

### SAM Intelligence Service

We proactively manage and optimise your software estate. This provides a platform of trustworthy data including up-to-date licence positions supporting the renewal management process.

### Snow Platform Service

If you choose to implement a SAM tool, why not let us take care of the required infrastructure such as backup, monitoring, hardware, updates and patches to drive and support adoption.

## WHAT'S INCLUDED

**Tailored support** - One of our ITAM co-ordinators will liaise with you and organise a kick off meeting to discuss pre-requisites and the review process and then co-ordinate all activities and resources.

**Expert advice** - The ELP and optimisation analysis is delivered by one of our experienced ITAM Consultants, on hand to walk with you throughout the audit.

**Detailed findings** – We produce a full report for you, detailing your compliance position, and any commercial risk associated.

**With you every step** - We provide advice and guidance throughout the whole audit process, ensuring you feel supported and have access to expertise throughout.



## SERVICES THAT BRING YOUR TECHNOLOGY TO LIFE

Contact your Softcat Account Manager today.